konsultori

Corporate-Startup Collaboration

We will guide you through the process.

Konsultori

- uses good practice case studies to demonstrate models for collaboration between startups and SMEs
- determines criteria and competitive differentiation for the selection of a suitable model
- produces an action plan and realistic targets to help prepare for decision making
- is happy to assume project and stakeholder management
- supports you to implement and redefine activities



ALEXANDER SVEJKOVSKY

CHIEF FINANCIAL OFFICER AIT AUSTRIAN INSTITUTE OF TECHNOLOGY

"Petra helped us in structuring the key message and all related documents for finding venture capital for a newly founded start-up in the field of green chemicals. She also provided us with contacts and venture opportunities for our mission. We totally appreciated Petras's very experienced, well-skilled but still hands-on way of working with us. Petra is perfectly capable of sensing what her customers really need. We really learned a lot!"

The outcomes for you

- Concept for a collaboration model and targets to prepare for decision making
- Project and stakeholder management
- Implementation support and opportunities to improve